

Throwing the net wider

- 👉 Before you do this exercise, read Chapter 23 again.
- 👉 List the contacts you have whose own network of contacts are significantly different from yours. Your starting point might be an individual, a group of some sort, or a church.
- 👉 List as much information as you can and begin building a plan to see where these contacts might lead to. You will be surprised what names come to mind as you work on this.

I've filled in a line that Jim and Sue might have completed for Ken and Sarah to give you an idea of how this could look.

Name	Relationship	Possible introductions	Next steps
Ken and Sarah	Good friends + monthly supporters	<ul style="list-style-type: none"> • Their house group • Friends in their church • Their church • Other friends • Sarah's family 	Call Ken to arrange meeting up to talk about this